



Brian concentrates his practice in the area of real estate, with an emphasis on real estate transactions and condominium and planned unit development law.

Brian has assisted developers in formulating development plans for residential, commercial, and mixed-use developments, and has drafted documentation for hundreds of developments, mainly in the Chicago metropolitan area.

Brian has also assisted developers, builders, lenders, and investors in evaluating troubled, stalled, or failed projects. He has developed strategies to revise development plans and documentation in order to give client projects the best possible chance for successful resumption and completion.

## PRACTICE AREAS

Commercial Real Estate
Commercial Tenant Leasing
Land Use, Zoning and Entitlement
Real Estate Construction and Financet

#### **EDUCATION**

J.D., DePaul University College of Law B.A., University of Illinois Urbana-Champaign

## **ADMISSIONS**

Illinois



# DANIEL B. PERLIN

Of Counsel

### **EXPERIENCE**

Directly responsible for a wide variety of complex commercial real estate transactions, involving the acquisition, construction, development, sale, leasing and/or ongoing management of shopping centers, high-rises, industrial/warehouses, and office buildings throughout the U.S.

Negotiated and managed commercial real estate transactions for a global pharmacy retail chain (involving free-standing and in-line stores, warehouses, distribution centers, offices, and on-site/specialty pharmacies throughout the U.S.), for a nationwide cannabis retailer and cultivator, and for an international baby clothes/accessory retailer.

Involved in negotiating the single largest (in value and size) private dormitory acquisition in U.S. history.

Overhauled, implemented, supervised, and managed the corporate condemnations function and the corporate processes for zoning/entitlements and land use for a pharmacy retail chain (including the procurement of zoning and licensing for the sale of alcoholic beverages and for the operation of health clinics).

Directed the disposition of corporate real estate assets (closed stores, undeveloped land, offices, warehouses) and coordinated and supervised multiple sale/leaseback transactions, saving hundreds of millions of dollars.

### **MEMBERSHIPS**

American Bar Association

Illinois Bar Association

International Council of Shopping Centers