

# RAYMOND J. HORN III | PARTNER

Corporate Law, Mergers and Acquisitions



Ray concentrates his practice in mergers and acquisitions, contract negotiation, drafting and review, owner strategic planning through buy-sell agreements, business fractures, and secured lending.

Pertaining to mergers and acquisitions, Ray has worked with numerous closely-held companies on various aspects of acquisition and sale transactions including, with respect to purchase and sale

agreements, restrictive covenant agreements, and consulting and employment agreements. In the area of business fractures, Ray not only strives to deliver well-crafted documents, but also seeks to advise clients on the best course of action in the midst of challenging circumstances.

In every matter, Ray's goal is to work closely with other trusted client advisors, adopting a team approach so that the client benefits from the full breadth of an advisor's experience and area of focus. He strives to provide responsive and well-balanced advice and ensure there are strong lines of communication among the parties and professionals throughout the process.

Prior to joining MPS over 20 years ago, Ray was an associate at national law firms based in Chicago, Illinois.

## CONTACT

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## EDUCATION

- J.D., summa cum laude, University of Illinois College of Law, 1992, Order of the Coif, Omicron Delta Kappa
- B.A., summa cum laude, Drake University, 1989, Phi Beta Kappa

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## ADMISSIONS

- Illinois

"Our mission is as focused as our expertise is broad: to satisfy every client as efficiently and effectively as possible."

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## EXPERIENCE

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- Managing Editor, University of Illinois Law Review, 1990-1992

## MEMBERSHIPS

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- Midwest Business Brokers and Intermediaries Association, 2000-Present
  - » Board of Directors, 2003-2008; 2014-present
  - » Secretary for Board, 2014-2015
  - » Executive Vice President, 2016-2017
  - » President, 2018
  - » Annual Conference Chair 2017-2018
- Schaumburg Business Association (SBA), 2003-Present
  - » Treasurer, 2011
  - » Vice Chair, 2012
  - » Chair, 2013
  - » Executive Committee, 2007-2014
  - » Board of Directors, 2007-2015
  - » Ex-Officio Board Member, 2016-Present
  - » Chair of SBA Challenge Event
- Business Solutions Network, 2002-Present
- Cornerstone SURGE Group, 2010-Present
- Brain Trust Networking Group, 2014-Present
- Illinois State Bar Association

## AWARDS

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- MBBi Member of the Year, 2004
- SBA Co-Volunteer of the Year, 2008
- Today's Young Executives, Daily Herald Business Ledger, 2005
- SBA Leadership Award, 2013

## PUBLICATIONS

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- "Preparing your Business to Succeed in the M&A Market," Daily Herald Business Ledger, October 2015.
- "Advisor Fit is a Key to Transaction Success," Midwest Business Brokers and Intermediaries Newsletter, September 2016.