

MARK R. RAYMOND | PARTNER

Banking and Finance, Corporate Law, Mergers and Acquisitions, Trusts and Estates



Mark's practice is concentrated in the areas of corporate and business law, tax and estate planning, and real estate.

Mark has extensive experience with business entities and transactions of all types, including benefit and compensation programs; and buy-sell, employment, services, and other agreements. He regularly counsels closely held businesses on all corporate matters that

arise, including acquisitions and ownership transitions to family members, management teams, or unrelated third parties.

Mark leads the firm's employee benefits and executive compensation practice, including the planning and implementation of sale and financing transactions involving employee stock ownership plans. These often include the design of executive non-qualified deferred compensation plans tied to growth in equity value. He also advises clients with respect to qualified retirement plans, health and other welfare plans, and related IRS and ERISA compliance matters.

For business owners, executives, and other high-net-worth individuals, Mark advises on efficient preservation and disposition of assets. He prepares wills, trusts of all types, powers of attorney, and other related documents as necessary to achieve his clients' objectives. He is regularly involved in estate settlement matters including probate and trust administration and estate tax and income tax planning and preparation.

Mark is involved with the firm's Real Estate and Finance Group and is particularly involved in obtaining tax increment financing for developers and businesses. This experience has led him to provide counsel to municipalities, developers, and consultants with respect to contentious litigation. Mark also maintains extensive banking relationships and is frequently involved in the drafting of complex loan documents for bank clients.

CONTACT

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EDUCATION

- J.D., Loyola University Chicago School of Law, 1991
- B.S., Finance, Northern Michigan University, 1986

ADMISSIONS

- Illinois

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EXPERIENCE

- Represent owners/management in sale transactions to employee stock ownership plans, educating sellers on all aspects of transactions, including: draft negotiate all details of bank financing, sale transaction, employment and governance agreements; draft and implement employee stock ownership and appreciation rights plans; works with owners through all due diligence and to perfect corporate records, as necessary.
- Represent executors and trustees in settling probate estates and trusts involving sibling disputes and illiquid assets.

MEMBERSHIPS

- Illinois ESOP Association
- Northwest Suburban Bar Association
- Northwest Suburban Estate Planning Council

PUBLICATIONS

- "Boomers Now Looking at Business Succession." Daily Herald Business Ledger, February 2018.
- "Business Succession Planning," Northwest Suburban Bar Association Continuing Legal Education; Arlington Heights, IL, February 2015, January 2014.
- "Some Business Owners Still Hope to Retire," Daily Herald Business Ledger, November 2013.
- "Business Succession Planning," Presentation, Northwestern University School of Continuing Education, September 2006.
- "Benefits Issues Affecting Family Law Attorneys," Presentation, Chicago Bar Association, March 2005.
- "Phantom Stock and Other Compensation Planning," Presentation, CBIZ Controllers Conference, March 2012.
- "Executive Compensation in Business Succession Planning," Presentation, Penn National Life Insurance Regional Roundtable, Las Vegas, NV, March 2011.

AWARDS

- Illinois Leading Lawyer